

IAAO 102: Income Approach to Valuation

SPONSORED BY:
KENT COUNTY ASSOCIATION OF ASSESSING OFFICERS (KCAAO)



2021 STC Approved 16 Hour Continuing Education Course

Monday, October 26 – Thursday, October 29, 2020: 8:00 AM – 4:30 PM

&

Friday, October 30: 8:00 AM – 11:30 AM (Exam only)

*Wisner Center in the Cascade Library
Cascade Charter Township
2870 Jack Smith Ave SE
Grand Rapids, MI 49546*

*MAA and MMAAO Members - \$400
Non-Member - \$550*

Presented by: Roger Mc Carty, MMAO

Program Summary:

This course is designed to provide students with an understanding and working knowledge of the procedures and techniques required to estimate the market value of vacant or improved properties by the income approach. This course covers real estate finance and investment, capitalization methods and techniques, analysis of income and expenses to estimate operating income, selection of capitalization rates, and application of the approach.

*Recommended prerequisites: Course 101
Recommended textbook: Property Assessment Valuation (PAV) (3rd edition)
Calculator is required – cell phones will not be allowed for the exam*

Questions, contact Megan VanHoose at (616) 438-9266 or megan.vanhoose@gainestownship.org

COURSE REGISTRATION

IAAO 102: Income Approach to Valuation

October 26 – October 30, 2020

Please fill out portion below and mail this form with your payment.

Reservations and payment must be received by Friday, September 25, 2020.

Registration fee is non-refundable. Late registrations or registrations not accompanied with full payment will not be accepted. Association membership must be current for 2020 to receive the discounted rate.

Name _____ Email _____

Unit/Company _____ Work Phone (_____) _____

- KCAAO Member*
- MAA or MMAAO Member - \$400*
- Non-Member - \$550*

Make checks payable to: KCAAO

*Mail Registration and Payment to:
Kent County Bureau of Equalization
Attn: Caryn Rasch
300 Monroe Avenue NW
Grand Rapids, MI 49503*



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[2020 Annual Workshop: MAA Classes](#)

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- **Free 5:30 Kickback®*** - Join us from 5:30–7 p.m. every evening to enjoy free hot food and cold beverages at our 5:30 Kickback®. We feature a rotating menu of hot food, beer, wine, mixed drinks and soft drinks.
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- **On-Site Facilities** - Take advantage of the business center, fitness center or pool while you're away from home. Print your boarding pass, finish a presentation or check e-mail in our business centers.

*Service of alcohol is subject to state and local law. Alcoholic beverages are not complimentary and require a nominal charge at the following hotels due to state and local laws: Drury Inn Bowling Green, Drury Suites Paducah, Drury Inn Paducah, and Drury Inn & Suites Louisville.

Please make your reservations by **Friday, September 25, 2020** to receive your group rate. Reservations made after this date will be subject to prevailing rate and availability. Reservations may also be made by calling **1-800-325-0720** and refer to your group number **2415199**.